

FORMATION  
CERTIFIANTE



SUPPLY CHAIN

# EXECUTIVE CERTIFICATE SUPPLY CHAIN MANAGEMENT

(FORMATION EN ANGLAIS)

Dates : nous consulter

Durée : 65 heures

Lieu : Compiègne

Tarif : consulter le calendrier

Conditions d'admission : BAC+2 min. et niveau d'anglais B2

Selection : sur dossier et entretien

Remise du dossier de candidature : nous consulter

Référence produit : SCMEX

## LES POINTS FORTS

- ▶ Entraînement sur des situations réelles ; pédagogie tournée vers la pratique ; serious game
- ▶ Un temps réservé aux questions propres aux spécificités des activités de l'organisation



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L'optimisation de la supply chain contribue fortement à la compétitivité de l'entreprise, tout particulièrement lorsqu'elle se concentre sur une demande de plus en plus exigeante, volatile et instable. Cet ensemble de modules de formation vise à répondre aux nouvelles ambitions de la supply chain : adaptation à la demande, continuité numérique et réactivité.

## OBJECTIFS

- Expertiser l'adéquation d'une stratégie de supply chain au regard du contexte industriel et économique ;
- Analyser l'impact du positionnement de la barrière entre flux tiré et flux poussé sur la performance de la supply chain des usines, entrepôts et magasins en considérant l'incertitude ;
- Réaliser un master plan ou une planification agrégée ;
- Expertiser l'adéquation d'une chaîne de distribution au regard du contexte économique et industriel ;
- Concevoir et analyser la performance d'un réseau de transport ;
- Définir la méthode de prévision de ventes la plus adéquate au regard du contexte industriel et économique ;
- Prévoir les ventes et évaluer la qualité des prévisions réalisées ;
- Concevoir et dimensionner un entrepôt ;
- Mettre en place des règles de gestion des stocks au niveau de la supply chain et les évaluer (aspect économique et volumétrie) ;
- Mettre en pratique le processus de choix de fournisseurs ; analyser l'impact d'un choix de type de contrat d'une stratégie d'approvisionnement sur la performance de la supply chain ; évaluer la performance d'un fournisseur ;
- Concevoir une supply chain inversée et évaluer sa performance ;
- Définir les indicateurs de performance et évaluer la performance d'une supply chain ;
- Définir la stratégie d'établissement de prix la plus adéquate et calculer un prix optimal.

## PUBLIC

Professionnels des métiers de la supply chain ou personnes à qui l'on va confier la responsabilité ou la gestion d'une supply chain.

## MODALITÉS PÉDAGOGIQUES

Exercices ; études de cas ; ateliers-projets ; serious game.

## MODALITÉS D'ÉVALUATION

Questions de cours ; cas d'études ; projet ; serious game supply chain; épreuve de synthèse.

## PROGRAMME

### What is a supply chain

- Understand what a supply chain is ;
- Understand the difference between logistics and supply chain management ;
- Discuss the goal of a supply chain and explain the impact of supply chain decisions on the success of a firm ;
- Identify the three key supply chain decision phases and explain the significance of each one ;
- Define supply chain management ;
- Describe the cycle and push/pull views of a supply chain ;
- Understand the different classifications of a supply chain ;
- Define what a responsive supply chain is ;
- Identify careers in supply chain management.

### Supply chain performance

- Understand what a competitive strategy is, what a product development strategy and a supply chain strategy are ;
- Define the main different supply chain strategies ;
- Understand strategic fit, and explain why achieving strategic fit is critical to a company's overall success ;
- Define adapted performance measures for a supply chain ;
- Describe SCOR model for the evaluation of supply chain performance ;

### Demand Forecasting

- Understand the role of forecasting for both an enterprise and a supply chain ;
- Identify the components of a demand forecast ;
- Forecast demand in a supply chain given historical demand data using time-series methodologies ;
- Analyze demand forecasts to estimate forecast error.

### Inventory management

- Describe what an inventory is ;
- Explain why inventory management is important ;
- Understand inventory related costs ;
- Describe the different types of inventory ;
- Describe different measures of product availability ;
- Understand the role of safety inventory in a supply chain ;
- Identify factors that influence the required level of safety inventory ;
- Utilize available managerial levers to lower safety inventory without hurting product availability.

### Replenishment strategy

- Understand different replenishment strategies ;
- Choose the most adapted replenishment strategy for a given product ;
- Balance the appropriate costs to choose the optimal lot size and cycle inventory in a supply chain ;
- Understand the impact of quantity discounts on lot size and cycle inventory ;
- Devise appropriate discounting schemes for a supply chain ;
- Understand the impact of trade promotions on lot size and cycle inventory ;
- Identify managerial levers that reduce lot size and cycle inventory in a supply chain without increasing cost ;
- Understand ABC inventory control.

### Master Planning and Aggregate planning

- Understand the importance of master planning as a supply chain activity ;
- Describe the information needed to produce an aggregate (master) plan and the outputs obtained ;
- Explain the basic trade-offs to consider when creating an aggregate plan ;
- Formulate and solve basic aggregate planning problems.

### Distribution Network

- Determine the key factors to be considered when designing a distribution network ;
- Understand the strengths and weaknesses of various distribution options ;
- Understand new trends in distribution networks ;
- Choose best fitting distribution network.



## FORMATION CERTIFIANTE

### **Transportation network**

- Understand the role of transportation in a supply chain ;
- Evaluate the strengths and weaknesses of different modes of transportation ;
- Identify costs related when designing a transportation network.

### **Supply chain network design**

- Comprehend the importance of network design in a supply chain ;
- Determine the factors influencing supply chain network design decisions ;
- Understand the proposed approach and method for making network design decisions ;
- Use optimization (mathematical programming) for facility location and capacity allocation decisions ;
- Include uncertainty in supply network design.

### **Pricing**

- Understand the role of pricing in a supply chain ;
- Describe different pricing strategies ;
- Identify conditions under which each pricing strategy including revenue management tactics can be effective ;
- Describe trade-offs that must be considered when making pricing and revenue management decisions.

### **Warehouse management**

- Explain why warehouse management is important ;
- Describe different warehouse typologies ;
- Understand the warehouse basic operations ;
- Define warehouse management ;
- Understand warehouse design and sizing.

### **Sourcing Management**

- Understand the role of sourcing in a supply chain ;
- Discuss factors that affect the decision to outsource a supply chain function ;
- Describe different sourcing strategies ;
- Identify dimensions of supplier performance that affect total cost ;
- Describe different types of auctions and understand basics of negotiations ;
- Understand importance of risk sharing ;
- Describe different types of contracts ;
- Understand different supplier management techniques.

### **Reverse Logistics and closed loop supply chain**

- Explain what reverse logistics is ;
- Describe the main actors in a reverse logistics chain ;
- Identify the main activities in a reverse logistics chain ;
- Understand a proposed method for reverse logistics design.

## **INTERVENANTS**

Nos intervenants sont issus des secteurs économiques publics, privés, académiques et professionnels. Ils comptent généralement plus de 10 ans d'expérience professionnelle dans leur domaine d'expertise.

